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## What Else Can I Do to Win the Support I Want from Others Around Me?

Saturday, 29 September 2007

Sometimes, if there is a lack of support to attend an CEO Space session, it comes from the other party thinking CEO Space is "another one of THOSE" programs they know won't work. This can be a frequent CEO theme from the teams involved in first time attendance...prior to arrival. No one wants to see the cost in time and funds turn out to be another seminar or workshop. Almost twenty years later CEO SPACE understands the issue. Again, risk is always the issue.

Your activity might then become one of asking rather than telling. Ask "how could a leading business training hurt anyone in my position?" Ask your "others" to give you neutrality if they can't give you full support. Ask them what harm can come from meeting new mentors and coaches? Ask what harm can come from learning new Free Enterprise skills and methods. Inform them that your research has concluded that CEO Space enjoys a good reputation, has helped a great number of people, and offers an honest program with opportunities for a lifetime of support with only one tax-benefited investment. Let them know "execution" is always up to you... and YOU are the RISK... and you are asking for your life partner to allow you to take the risk on new plans and new contacts by obtaining on going support that is now lacking from outside experts.

We apologize to CEOs for larger organizations that do not require this perspective. We thank you for bringing your families and the trust this conveys. You will see so many other CEOs COOS and CFOs attending with their families you will be quick to see the value CEO SPACE is delivering. We stress CEO SPACE does not compare to other experiences you have enjoyed while CEO SPACE has been suggested by Harvard and Stanford MBA CEO feedback.

Again, if your spouse or family or home office team is strongly against CEO SPACE, our team ALWAYS recommends that you pass on an CEO Space membership, altogether. Your family and your core team is always your first priority...no exceptions.

CEO SPACE is a family FIRST service. All our inside teams are family value men and women dedicated to expanding family values in every contributing manner. Although a significant percentage of our program guests are single the majority are in various family lifestyles.